

DEVELOPING THE FUTURE

Shaping the future of industrial logistics property



At Prologis UK our Undergraduate Placement Programme is designed to nurture talent, grow confidence and foster collaboration and innovation across our market officer and project management teams.

Every year we recruit two undergraduates and we look for students who are keen to develop with us, learn new skills and make a real impact.

Of course, we realise that you might not know much about the industrial logistics sector or the career opportunities available. That's why we asked our previous interns to make a video explaining some of the things they got up to during their placement with us. We also asked them to describe, in their own words, how their time with Prologis UK has helped them prepare for the future.

Here's what they had to say...



Mike Allison - Market Officer Intern

Michael Allison is studying for a BSc in Real Estate at Nottingham Trent University. He knew very little about the industrial property sector before chatting to our team at a careers' fair organised by the university. Mike had his 3rd year placement with us working with our UK Market Officer team.

We are all a product of our environment and being around such knowledgeable and driven people has really rubbed off on me. Working for the market leader in the industrial logistics sector has taught me a lot about the person I want to be. I've absorbed so much just working alongside such an experienced team and my confidence has soared.



My family has close ties to the construction sector: My dad is an estate agent and my mum's family are builders. I knew I wanted to follow a career in commercial property but I had no idea that working in the industrial logistics sector would be so rewarding. The first time I walked into a warehouse I was overwhelmed by the sheer size of the building and the specification. Before, when I thought about warehouses, I'd always considered them to be miserable and old-fashioned; I couldn't have been more wrong.

Many millennials looking for a property career might overlook this sector. That's a real shame as our generation is really fuelling the demand for industrial logistics property as we order so many things online. This sector is really flying and the continuing growth of ecommerce and advances in automation and AI make this a really exciting place to be.

I've realised that the culture of a company is really important. Before I joined Prologis I thought that 'company culture' was just a cheesy expression but I soon came to realise that company culture is something that comes from the top and encourages everyone to be the best version of themselves they can be. It's made me realise that if I want to do well I can!



Theo Morris - Project Manager Intern



Theo Morris is studying for a BSc in Construction Management at Nottingham Trent University. Like Mike, he knew very little about the industrial logistics sector and wanted a placement which gave him exposure to lots of different aspects of project management. He had his 3rd year placement with us working with our UK Project Management team.

There's more to Prologis than just putting up buildings. That's one of the first things I discovered. There is a strong sense of community at Prologis and that applies to the way the people within the business work together and how they work with the communities close to their logistics parks. From the very first day of my placement I felt part of that community and everyone was so welcoming and friendly.

I suppose you could say that property is in my blood. My grandad started out as a labourer and built his own construction company and my dad is an architect so I've always been around property in one form or another. Trying to figure out what you're going to do with your career can be quite a challenge. At first I thought I wanted to be an architect like my dad but I also liked the idea of watching a building take shape from a drawing into a completed structure so project management was a perfect fit for me.

It's been an inspiring year. Working with so many talented people has helped me build my knowledge and my confidence. I really felt that my opinions and my contribution mattered and I was given a level of respect and responsibility I never expected. I also felt that respect when dealing with the supply chain and senior management – everyone was very approachable and I really felt they wanted me to do well.

I discovered a passion for sustainable development. Before I joined Prologis I had very little idea what the industrial logistics sector was all about and I certainly had no idea that industrial logistics buildings could play a part in protecting the rainforest or that sustainable development is such an important issue. It's made me reconsider my career path and I now plan to build a career in sustainable development.



Mike & Theo's Top Tips

HOW TO MAKE THE MOST OF YOUR PLACEMENT

- 1. Have your CV handy and make sure it's up to date.
- 2. Do your homework. Having knowledge about companies you're interested in will help you make a good impression at the careers fair and during interview.
- 3. Make sure you pick up a copy of the Careers fair programme. It will list names and contact details of the companies attending.
- 4. Get involved: Meeting new people can be nerve wracking but push yourself out of your comfort zone and go for it!!
- 5. Don't tell fibs. Be honest and deliver on your promises. If you're struggling or feeling overwhelmed speak to someone about it.
- 6. Get stuck in. Take every opportunity you can. Ask Questions. Build connections. Remember the more you do the more you can add to your CV afterwards. It will also help you better understand your strengths and weaknesses and which career might be best for you.
- 7. There are no stupid questions. Take everyone opportunity to learn more. More about the company, more about the industry, more about peoples experiences with the job market. Knowledge is power and this is a great time to gain a lot of knowledge.
- 8. Organise your letters of recommendation. Post-internship it can be tricky to get in touch with your old colleagues who could be too busy to get your letter to you when you need it. Get them done while you're still there. You'll thank yourself for it later.

